



En Barcelona, a 29 de mayo de 2025

BYTE TRAVEL, S.A. (en adelante, la "Sociedad") en virtud de lo previsto en el artículo 17 del reglamento (UE) nº 596/2014 sobre abuso de mercado y en el artículo 227 del texto refundido de la Ley de Mercado de Valores, aprobado por el Real Decreto Legislativo 6/2023, de 17 de marzo, y disposiciones concordantes, así como en la Circular 3/2023 de BME Scaleup de BME ETF Equity, por medio de la presente pone en su conocimiento la siguiente información:

OTRA INFORMACION RELEVANTE

Durante el día de hoy y en el marco del foro BME Medcap 2025, organizado por BME (Bolsas y mercados españoles), Bytetravel realizará diversas presentaciones a potenciales inversores, por lo que se adjunta a esta OIR la presentación corporativa que será empleada en dicho foro. La documentación que la sustenta se encuentra a disposición del mercado en la página Web de la sociedad (<https://www.bytetravel.com/inversores>).

En cumplimiento de lo dispuesto en la Circular 3/2020 de BME MTF Equity, se deja expresa constancia de que la información comunicada por la presente ha sido elaborada bajo la exclusiva responsabilidad de la Sociedad y sus administradores.

Atentamente,

CONSEJERO DELEGADO DE **BYTETRAVEL S.A**
BEGREAT CAPITAL S.L.U.
Rep. por D. Axel Serena Lobo



TRAVEL TECH SCALEUP

Ancillaries for an easier travel experience

BME Medcap 2025

What we are

A **TravelTech** dedicated to offering **services that aim to improve the travel experience** of tourism and business travelers



Technological and automated

Our main advantage is the **extended use of technology and data** in real time, allowing us to **scale up our services** with a **small team**.



Multiple services

We offer travel **ancillaries solutions** that are **not yet digitalized**.



Our first service is Visagov

Founded in January, 2021, it **has grown rapidly** without outside investments.

What is Visagov

The online platform that **simplifies visa processing the most** for tourists and travel agencies



More than 70 destinations available

Our clients span 5 continents, and counting.



B2C - B2B - B2B2C platform

With services for tourists, business travelers, travel agencies and their clients.



AI-Powered

We use technology to save time and costs, and to scale up to more countries.



Visagov



Solution

Visagov simplifies **visa processing** so your clients enjoy **their trip**.

A 5' process to obtain a visa in a matter of hours.



Easy and quick process

With a semi-automated platform that processes thousands of visas per hour.



Error-free process

We use **AI technology**, **OCR** and **biometrics** to reduce mistakes and guarantee the highest approval rate.



Comfortable and safe

Simple forms and **safe processes**. Everything is 100% online, with an anti-fraud system and payment gateway.

99,7%

approval rate
within 48-72h



Current market

247M

travelers per year

107M

European tourists

66M

North American tourists

+150

countries require a visa

+70

countries currently
operating

247M

travelers per year

107M

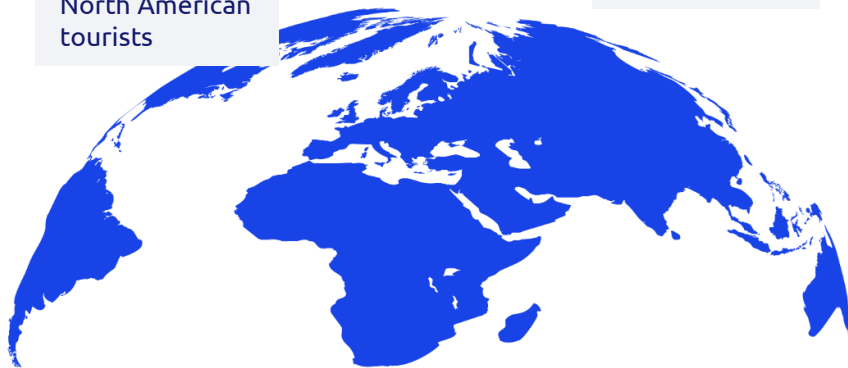
European
tourists

3Q 2024

Starting in Asia

66M

North American
tourists



Our results (2021-2024)

+2,2M

Registered users

+510K

Visas processed

99,7%

Visa approval rate

+4.800

Distribution partners

What is Roamic

The eSIM provider that guarantees **high-quality internet connectivity** in more than 190 countries



No roaming fees

With our plans, you won't pay any roaming fees; everything is included.



No physical SIM card

Our convenient eSIM solution prevents you from having to switch SIM cards at each destination. Everything is online.



Instant activation

Scan the QR code we provide and get instant internet access of the highest quality.



What is Priovip

The online service that helps you book
**VIP lounges and Fast Track in more
than 1.000 airports**



Airport & VIP Services worldwide

We operate in the most popular destinations, including Europe, Japan, Oman and the US.



Assistance to and from the airport

We help you every step of the way, from airport transfers to car rentals upon arrival.



The best options for our clients

We help our clients with everything they need at the airport, always at a discount.



New services

» PrivoVIP

VIP Lounges
Fast track
Transfers

» [VIPlounges.com](#)
» [SalasVIP.com](#)



Travel
insurance
Baggage lost
Assistance
Cancellation
Airlines claim
Weather

Air Claim

Flight delay or
cancellation
compensation

Tax Free

Online
Automated
VAT refunds

Photo ID

Passport & ID
Photos for
8.500 state
documents

Travel Card

Debit Card
100 currencies
Tax Free
E sim
Insurance
Vip Lounges

We are Data Driven

We check search engines queries around
the world to identify new services.

2024 Diverse client base



24%
USA



18%
UK



7%
Germany



6%
Japan



5%
Australia



4%
Canada



4%
Switzerland



2%
France



2%
Italy



2%
Netherlands



26%
Rest of the world

Our team

We have a **great team**

- ✓ +20 years of experience
- ✓ Specialized in programming
- ✓ Experts in business development
- ✓ Smaller team but better prepared
- ✓ 68 people + Chatbots AI
- ✓ +15 different nationalities
- ✓ Up to date on new trends





Board of directors



**Axel
Serena**
CEO

+30 years of experience in online business and telecommunications. Business Angel and mentor in several accelerators.

yacom

General director of marketing and sales



INTERCOM



ad pepper

Founding partner



**Olga
Tintoré**
CFO

+15 years of experience in international finances.

ikon

Founding partner

HUNTER

Senior finance partner

Deloitte.

Senior auditor



**Prokop
Selucký**
CMO

+10 years of experience in performance marketing.

iPROSPECT

Accounts director

dentsu

International accounts director



**Mara
Viejo**
Secretary of the board

+20 years of legal and financial experience.

ByteTravel

Secretary of the board

CASTAÑEDA

M&A Manager



**Pablo
Martín**
Independent director

Member of several boards of directors. Business Angel for startups.

izertis

President, CEO and majority stakeholder



**Dayana
Peraza**
Independent director

+20 years of experience in the tech industry

salesforce

Regional vicepresident of Sales

Sage

Vertical & Specialist director



**Arturo
Díaz**
Independent director
Audit committee chair

+20 years of legal and financial experience.

KRESTON
IBERAUDIT

Executive vice president

AUDITORES

Member of the Executive Committee

ESCUELA EUROPEA
DE NEGOCIOS
Universidad
Pontificia
de Salamanca

Master's program Professor

MBA Professor

+32% Sales

ByteTravel SA's net sales reached €11.19M in 2024, a 32% growth compared to 2023.

141% Profitability

ByteTravel achieved a 141% ROIC (Return on Invested Capital), demonstrating strong growth and profitability compared to the rest of the sector.



+15% Adjusted EBITDA

The adjusted EBITDA margin on net sales stood at 32% in 2024.

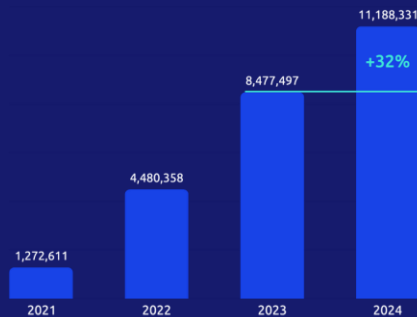
0% Debt

As of December 31, 2024, ByteTravel has no bank debt, bonds or convertible notes and, thanks to its solid cash position, paid an interim dividend for the 2024 fiscal year.

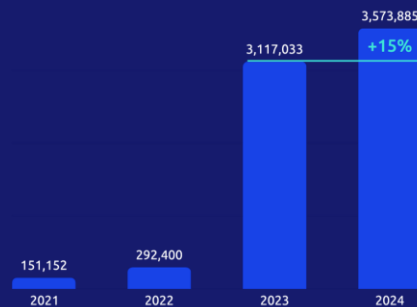
ByteTravel >

2024 results

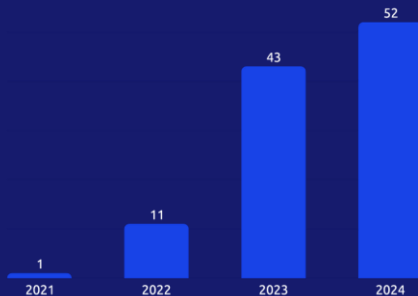
Net sales



Adjusted EBITDA



No. of employees



Q1 2021–2025(*)



(*)Preliminary unaudited net sales for Q1 2025

Our allies



Investors



Airlines



Multinational companies



Payment methods and currency exchange



Travel agencies



Governments and embassies



New ideas



Cruise companies



Online booking platforms



Auditor



Legal advisor



Equity appraiser



Registered advisor



Agent
Liquidity provider
Collaborating entity

Gracias

Thank you

Merci

Danke

Arigatou

Obrigado/a

Shukran

Spasibo

Xièxiè

Tack

Grazie

Gamshamnida



Become a part of our journey:

inversores@bytetravel.com